

AL.1.1237

C A T A L O G U E

ALBERTA

INVESTMENT

MATCHING

SERVICE

OF ALBERTA

Alberta
CANADA 

INVESTMENT MATCHING SERVICE OF ALBERTA

Message from the Minister

CANADIAN

SEP 20 1991

Welcome to Alberta. And welcome to success. This significant success has been experienced throughout the 1980s. By achieving strong growth and diversification Alberta is now in a favourable position heading toward the year 2000.

Over the past decade, new industries have evolved into significant economic contributors – industries such as manufacturing, petrochemicals, pulp and paper, health care and tourism. As well, major advances in high technology are the impetus behind the impressive growth of industries such as aerospace technology, biotechnology, electronics, computer sciences, information technology and telecommunications.



The **Alberta Investment Opportunity Catalogue**, has been published by Alberta Economic Development and Trade to assist you as you strive for success. It is designed to help our province's spirited and entrepreneurial business community locate the venture capital it requires to achieve its fullest potential. As an investor, it will help you identify various growth-oriented investment opportunities throughout Alberta – entrepreneurs seeking new equity, joint venture partners or technology transfer.

As a resource, this catalogue will help you open the doors to opportunities in this province. Turn the page, and help write another investment success story.

Peter Elzinga,
Minister
Alberta Economic Development and Trade

INVESTMENT MATCHING SERVICE OF ALBERTA

Alberta Investment Opportunity Catalogue

The Alberta Investment Opportunity Catalogue is a publication issued by the Investment Matching Service of Alberta (IMSA), of Alberta Economic Development and Trade.

The purpose of the IMSA is to identify and inventory growth-oriented investment opportunities in Alberta, and to promote these ventures to domestic and international investors.

Investment opportunities and investors are registered in the computer matching program to provide a systematic two-way flow of referrals. A counselling service is also available to assist Alberta entrepreneurs develop business plans and promotional materials.

If you are interested in registering, either as an investor or as a company seeking capital, please complete the form at the back of this publication.

Should you want your company's opportunities to appear in this catalogue, please send the IMSA copies of your listings on official letterhead. Any inquiries will be directed to your designated contact person.

Direct inquiries to:

Investment Matching Service of Alberta
Alberta Economic Development and Trade

12th Floor, Sterling Place
9940-106th Street
Edmonton, Alberta
T5K 2P6
Canada

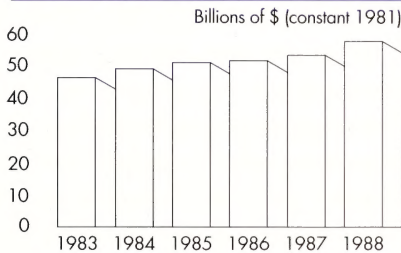
Phone: (403) 422-6236

Fax: (403) 427-0487

ALBERTA ECONOMIC INDICATORS

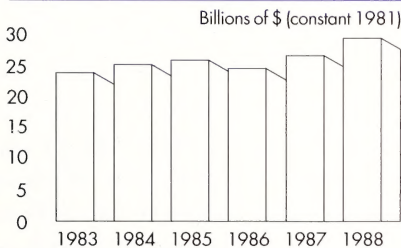
After adjusting for inflation, the Gross Domestic Product (GDP) figures show that the Alberta economy is healthy and expanding. The 1986 increase of 0.9 percent reflects the minor recession experienced by the province. The economy quickly recovered — in 1987, the annual increase in GDP was 2.9 per cent and then in 1988, it grew by an impressive 8.5 per cent.

ALBERTA GDP AT MARKET PRICES



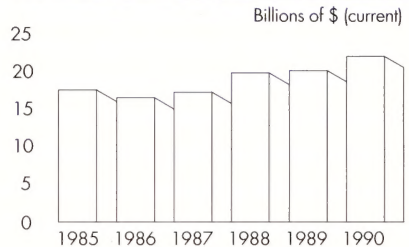
The value of total Alberta exports indicate recent economic expansion. After posting an annual loss in 1986 of 4.6 per cent, exports grew by 8.8 per cent in 1987 and 10.5 per cent in 1988.

ALBERTA EXPORTS



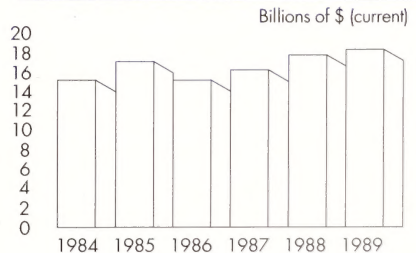
Public and Private Investment consists of outlays for construction and for the acquisition of machinery and equipment by business, institutions and governments. In 1986, investment declined by 6.2 per cent over 1985 levels, but since then it has grown annually. The most impressive gain was in 1988 — investment increased by 15.5 per cent.

PUBLIC & PRIVATE INVESTMENT IN ALBERTA



While posting an annual decrease of 11.7 per cent in 1986, the value of manufacturing shipments (unadjusted for inflation) has recovered and subsequently shown increases. In 1987, values grew by 7.6 per cent, in 1988 by 9.9 per cent and by 2.9 per cent in 1989.

VALUE OF MFG. SHIPMENTS



667 **AIRCRAFT - MILITARY AND CARGO SHIPPING**

Based in Calgary, this four-year-old company has been engaged in development of a unique aircraft based on NASA lifting body technology. The vehicle, which incorporates innovative technology, will find a wide variety of applications in cargo shipping. A leading Fortune 500 company is a participant with several government agencies. A minimum of \$200,000 equity capital is required to complete financing of a \$1 million prototype to be built during the next year.

669 **ANTI-BLEEDING DRUG**

This four-year-old biotechnology company is on the leading edge of drug development with a peptide compound which has demonstrated up to a 60% reduction in bleeding time in animal trials. The market for this product, is estimated to exceed \$300 million annually and a synthetic vaccine is being placed in phase I clinical trials at the Walter Reed Hospital in Washington, D.C. Equity of \$750,000 is required, to be combined with government grants for further product development.

678 **FINGERPRINTED "SMART CARDS"**

This Edmonton company has been developing a personal identity security chip for two years. The "SmartCards" involve microchips for credit cards, passports, travel visas, health care systems, and other forms of documentation to prevent fraud. Presently \$250,000 of equity and \$149,000 in grants and tax credits has been invested in the project. Additional equity of \$250,000 is required to complete the development work.

682 **THERMOPLASTIC APPLICATION**

This Calgary company has been in operation for three years and is the leader in the application of thermoplastics. Currently they have 17 offices across Canada and have recently opened one in Mexico City. The company presently is heavily involved with an international chemical manufacturer and the Alberta Research Council. An equity partner is being sought to help finance expansion into international markets and to assist in an ongoing commitment to research and development. Approximately \$750,000 is being sought.

684 **INDUSTRIAL FABRICATOR/CONTRACTOR**

This Edmonton based company has been in the contracting business since 1984. They have specialized in the installation of piping systems and structural steel projects for the petro-chemical industry throughout Western Canada and the Northwest Territories. Recently, the company built a 14,000 square foot fabrication facility to supply its own and others field projects. The new facility can handle both union and non-union contracts. Equity of \$300,000 is required for additional working capital.

697 **BATTERY RECHARGING SYSTEM**

This young company is ready to begin full production of a unique battery maintenance/recharger from its location in Black Diamond, Alberta. Some of these recharger systems are now being used including at various large government installations. Users are pleased with the results the equipment has produced in terms of cost effectiveness, enhanced equipment performance, and increased safety. Equity capital of \$200,000 is required to expand production.

698**FLUID WASTE
MANAGEMENT/ RECYCLING**

Based in Lethbridge, this rapidly growing four-year-old company collects and recycles used industrial solvents, marketing the clean recycled product. The company operates throughout Alberta, B.C., and Saskatchewan with an opportunity to expand into the Northwestern U.S.A. and Manitoba. The company needs additional recycling and storage capacity to increase its capacity to handle other types of fluid wastes and to develop and market by-products. Equity capital of up to \$750,000 is sought.

703**STEEL FABRICATOR**

This Edmonton company has been manufacturing steel products since 1977. Their main lines are: storage tanks, vessels, plate steel fabrication, pipe spooling, structural fabrication and a diverse range of stainless steel products. The company's sales range between \$13 million and \$16 million annually. With additional equity of \$4 million a competitor company could be acquired and sales could be increased to \$28 million by 1993.

704**AUTOMATED DIGITAL
DATA CONVERSION**

This five-year-old Calgary based company is a proven leader in providing services for scanning related, automated digital data conversion using syntactic pattern recognition technology. As an innovator in artificial intelligence, company staff have an in-depth understanding of cartographic, CADD/CAM, GIS, digital mapping and all aspects of data conversion problems. The company also offers related software products and support. The company is seeking an initial \$2 million investment.

720**ENVIRONMENTAL
CLEAN-UP TECHNOLOGY/
OIL WASTE PRODUCTS**

This one-year-old Calgary based company has developed and owns the exclusive, worldwide rights to "Dolen Burner" technology. This product is the only mobile system approved by Alberta Environment to treat oil waste products and has an annual market in excess of \$20 million. Company principals seek a joint venture partner (active or passive) to provide \$1.8 million to assist in the purchase of two Dolen Burners and provide operating capital for an exclusive Alberta joint venture.

721**TOY MANUFACTURER**

This company has been producing high quality educational toys in Edmonton for seven years. This year they sold 60,000 toys and 73% of those sales were in the U.S.A. The company also uses its excess automated power coat painting capacity to generate an additional \$10,000 to \$15,000 in revenues per month. Current sales are \$1.5 million and the company projects that they can be increased to \$3.3 million by entering the European market. Equity of \$250,000 is required to develop these markets.

722**POWER CABLE/
HOSE SUSPENSION**

This two-year-old Edmonton company manufactures a wide variety of controlled radius suspension systems for small to large bore hoses used in the transfer of petrochemicals as well as for high voltage power cable. The North American market for these patented products is estimated to be over \$40 million annually and the company is enjoying steady growth. The current major customer base includes: the worldwide shipping industry, petroleum multi-nationals,

mining companies and utility companies. Equity of \$300,000 is required for working capital to support the planned market expansion.

47 **COMPUTERIZED ROAD TRAVEL INFORMATION**

This Calgary based company's database contains approximately 272,000 information records covering most highways in North and Central America, Europe and the Middle East. Within seconds travellers can obtain detailed print-outs showing a variety of information from the type of highway chosen to hotels and other attractions with distances and times between each point in both miles and kilometres. The company is seeking an investment of \$238,000 for expansion purposes, preferably on a partnership basis.

556 **GAS SUPPLY MANAGEMENT**

Based in Calgary, this five-year-old company provides gas supply management services for industrial gas users in North America. The company works with a group of senior exploration companies for joint ventures to acquire gas reserves for industrial gas users. The company is extending the program into the United States and requires capital of \$250,000 to finance this expansion.

583 **TEMPORARY STAFFING SERVICES**

This company has been operating in Edmonton for 14 years. They have developed a \$4 million business, supplying: office clerical staff, industrial staff, contract technicians, and employee learning services to industry and government. The company wishes to expand two of its operating di-

visions and open an office in Calgary. Equity of \$300,000 is required.

587 **COMPUTERIZED PIPELINE INSPECTION**

This five-year-old Edmonton service company has developed the technology to inspect pipelines buried to a depth of 75 feet. Services include: buried pipeline assessment, river crossing profiles, pipe location and depth of cover surveys, and pipeline engineering consulting. Soon the company will also be offering a pig-tracking service as well. Equity of up to \$500,000 is required for working capital to service a pent-up demand.

603 **INDUSTRIAL CHEMICAL CLEANING**

This two-year-old Beaumont based company has developed a low pressure foam pumping unit for the on-stream external cleaning of fin type cooler fans. They currently service 22% of the Alberta market. The company plans to expand this service in the large Gulf Coast market of the U.S.A. and to enter the industrial cleaning market in Western Canada. Equity of \$1.25 million is required to build two new pumping units, to develop a laboratory and to provide the necessary working capital.

614 **ENVIRONMENTAL INSPECTION SERVICES**

This young Calgary company has been established to provide independent, practical infield environmental inspection services. Through an integrated network, the company is able to address most concerns a client may have during the monitoring of active, abandoned or under construction project sites or other interests. Equity funding of approximately \$250,000 is being

sought for continued marketing, inspector training and working capital. An independent feasibility study is available.

618 SPORT TELEVISION SERIES

Based in Edmonton, this one-year-old company is currently in the process of developing a weekly television series on the art of sport fishing in Western Canada. The program is currently being marketed regionally as well as across Canada through a cable distribution network. Marketing is underway to obtain greater broadcast contacts within Canada, in the U.S.A., Asia, and Europe. Equity capital of \$200,000 is required to fully implement the marketing strategy.

623 SCAFFOLDING CONTRACTOR

Based in Edmonton, this six-year-old company provides scaffolding for numerous industrial plants, primarily in Alberta. The company has retained long-term contracts with large industrial complexes such as: PetroCanada, Celanese Canada, TransAlta Utilities, and Esso Resources. They now wish to expand their business into British Columbia markets. Equity of \$1.1 million is required.

624 HEAVY OIL PRODUCER

This five-year-old company has 18 successfully drilled wells, located on seven sections of land in Eastern Alberta. The company was recently awarded a grant of \$420,000 by AOSTRA to employ procedures design to increase production. Financing has been secured to increase production from 12,100 bbls/month to 60,000 bbls/month, and a second phase

will further increase production to 105,000 bbls/month. Equity of up to \$3.5 million is required to fully develop the project.

626 GOLF COURSE - DRIVING RANGE

Located 15 minutes from Edmonton, this golf course has been in full operation for three years. Existing assets include: 150 acres of land, an 18-hole fully irrigated golf course with all of the supporting infrastructure, a licensed club house, a pro shop, a 25-stall driving range, maintenance equipment and a tree nursery. A nine-hole, par 35 executive course and an expansion of the club house are being planned. Equity of up to \$2 million is required.

631 INTERMEDIATE CHEMICAL MANUFACTURER

The company proposes to construct and operate Western Canada's only intermediate facility for the manufacture of specialty oilfield production chemicals. The plant, located in Drumheller, will produce chemical concentrates which can be blended by others for use in corrosion inhibitors, time-savers, descalers and water flood friction reducers. The highly qualified management team is in place and ready to execute the business and marketing plans. Total capital investment required is \$6.5 million, of which \$3 million is being sought from a joint venture partner.

638 ENVIRONMENT FRIENDLY INSECTICIDES

This new Edmonton company holds the exclusive rights to manufacture a line of environment - safe insecticides and 100% organic fertilizers. While the insecticides have been proven to be effective in insect

control, they have no toxic effects on humans, birds, fish or animals. Both products are currently best sellers in Europe. Start up equity of \$100,000 for marketing is required.

644 STATE OF THE ART RECORDING STUDIO

This company has been operating in Edmonton since 1988. They have provided facilities for individual artists and bands to make recordings. The company has recently acquired Solid State G Series recording components. This SSL equipment is in demand by top international artists; companies which now have these systems are booked for recording sessions one to one and a half years in advance. The company requires \$125,000 to complete the complementary facilities.

645 SPORTS MEDICINE EQUIPMENT

This five-year-old Calgary company manufactures and distributes a sports training and rehabilitation device across Canada, USA, Australia and other Pacific rim and European markets. The success of this product has been stimulated by sports medicine opinion leaders worldwide. The company is seeking an equity investment of \$100,000 to expand market efforts, increase production and continue development of new products.

647 WESTERN CANADA OIL AND GAS EXPLORATION PROGRAM

This Calgary based company, incorporated in October 1988, is seeking seed capital to become an active oil and gas company to exploit its present inventory of prospects. In order to evaluate and exploit these prospects, taking advantage of improving mar-

ket conditions, they are prepared to make mutually beneficial arrangements with non-industry companies and investors. Equity capital between \$500,000 to \$1,000,000 is sought to complete the exploration and development program.

651 OIL AND GAS

This oil-finding private company in Calgary needs equity partner(s) for drilling. This one-year-old company is play-rich and has several excellent drilling opportunities ready. Oil is the current focus, due to the principals' expertise and track record (more than 2 million barrels found for others). The company is able to diversify to mineral exploration as the opportunity arises. Resource tax benefits and incentives are available to equity investors and a joint venture is possible. \$500,000 equity is being sought.

653 BOWLING CENTRE

This new Edmonton based company has arranged a lease to develop a major, first-class tenpin and fivepin bowling centre in West Edmonton Mall. The project will also involve a lounge, a snack bar, a pro shop and a nursery. The facility will serve an identified Edmonton demand as well as the 9.5 million to 10 million tourists who visit the mall annually. Equity of \$500,000 will be matched by the principals to finance the project.

654 LATEX FIRE-RETARDANT PRODUCTS

This company has been operating in Edmonton for five years. The company has developed two new latex fire-retardant coating products for the construction and

building products industries. Both products require only one application and already have many of their certifications and code approvals in place. Equity of up to \$750,000 is required to purchase additional equipment and to increase working capital.

660 NATURAL GAS DEVELOPMENT

Headquartered in Calgary, this two-year-old private corporation is currently negotiating options to purchase gas wells in an area soon destined for new pipeline development. This would provide significant additional reserves through further development drilling. Any combination of equity or joint venture capital of \$450,000 is sought to exercise the current option and build plant and gathering facilities.

663 ELECTRONIC SECURITY

Based in Calgary, this two-year-old company markets turnkey security/environmental system packages. These wireless, state-of-the-art systems provide 24 hour central monitoring for intrusion, fire, medical alert and other perils. After two years of market development, the company now seeks \$1.25 million to complete a backlog of orders and initiate its market expansion plan.

665 WINDOW AND DOOR MANUFACTURER

This window and door manufacturer has been in operation since 1945. Currently, the company has a 46,000 square foot factory, office and showroom located on six acres in Magrath, Alberta. Company products are readily accepted by the market. The current owner/managers are seek-

ing younger, progressive replacements and \$800,000 is being sought.

666 AUTOMATED TICKET MACHINE

Based in Calgary, this 1 1/2-year-old software development company is developing a remote automated ticket purchase and dispensing system for theatre and sporting events. The ATM concept will allow customers to purchase their tickets at convenient locations rather than enduring the long line-ups that frequently occur at box office outlets. The company is seeking \$300,000 in equity capital to complete development and field testing of the system.

670 NEW SELF-LOCKING FASTENER

This Calgary company proposes to establish a plant to manufacture a unique, patented, self-locking, self-tightening fastener. It is forecasting that a strong niche can be attained in this \$2 billion North American market. Equity capital of \$650,000 is required to complete the project.

675 SPORTS RACING CAR

The revolutionary design for this car was perfected at the Southern Alberta Institute of Technology (SAIT). The company has developed a high-speed prototype, and is seeking \$1.5 million to begin manufacturing in Alberta. The fast growing North American recreational motorsport market is the initial target niche, although broader markets offer almost unlimited scope for future expansion. The company projects sales of over \$10 million per year in a marketplace where there is, as yet, little competition.

676 **HYDROPONIC GREENHOUSE**

This new Edmonton based company is being developed to capitalize on the success of a nine year pilot project in hydroponic greenhouse production. The company will produce herbicide-free and pesticide-free produce to supply Edmonton's \$2.8 million weekly demand for garden-fresh, affordable vegetables. The greenhouse will operate all year round. Equity of \$2 million is being sought to develop a 8,000 square metre facility.

677 **TOURIST RESORT DEVELOPMENT**

Situated in Lethbridge, Alberta, this newly-formed company has 700 acres of prime land located along the Old Man River, which is suited for recreational development and housing. A plan has been developed for construction of an 18-hole golf course complete with practise facilities, club house and other recreational amenities. Seven hundred condominium and housing lots will also be developed. Equity capital of \$840,000 is being sought for completion of project funding.

681 **HIGH-TECH WHEELCHAIR**

This Calgary company was formed to develop the next generation of sophisticated, high-tech powered wheelchairs. Operations began in September 1989 for the purpose of developing a prototype based on a design with operating characteristics superior to existing products. The company's target market is those individuals (approximately one million people in North America) who are dependent upon the use of wheelchairs for their mobility. \$252,000 equity financing is currently being sought to

complete the prototype and to prepare for entry into the market.

685 **MARKETING ADVERTISING/PUBLISHING PROPOSAL**

This advertising/publishing company started over two years ago to fill a visible need in the multi-million dollar wedding industry. This carefully designed project works well as an organizational tool and an advertising vehicle for businesses engaged in the industry. \$100,000 is required.

687 **BENT GLASS MANUFACTURER**

This six-year-old Calgary based company has been producing bent glass products since 1987. With its technology in place, and an estimated \$6 million to \$8 million annual Canadian market (in architectural, automotive, retail display and furniture glazing applications), the company plans to expand its facilities. In order to meet national market demands, it is necessary to attain higher production volumes and increase production lines. A market survey and business plan have been completed, illustrating this high profit venture. Equity capital of \$560,000 is required for this expansion.

688 **PRECIOUS METAL MINING**

This company's head office is located in Calgary, with a mine in Northern Canada. The Company produces 5000-8000 fine ounces of gold per eight-month annual season. Operations have been profitable for three years, somewhat at the expense of working capital, and the company needs expansion funding to increase production and profitability, and to lower unit mining

costs through economy of scale. Equity capital of \$500,000 is being sought to improve working capital and facilitate bank financing.

693 PUBLIC FACSIMILE MACHINES

This Calgary company represents an independent offshoot of a U.S.-based manufacturer. The company has obtained the exclusive rights to market and distribute credit card-activated public facsimile machines in Canada. \$500,000 equity capital is being sought to accelerate expansion of the company into a nationally integrated entity.

695 FRANCHISED HOTEL

This new company intends to develop and operate a 46-unit Best Western Hotel/Motel in Pincher Creek. The proposed location is close to a ski hill and on a major highway intersection. Year-round tourist potential exists as well as strong commercial and industrial potential. Equity capital of up to \$250,000 is being sought.

696 COMMUNICATION EQUIPMENT FOR HARSH ENVIRONMENTS

Based in Calgary, this four-year-old company manufactures hard-wired communications equipment for a variety of applications including the petro-chemical and resource industries. Its specialty is the design and manufacture of communications equipment for use in explosive atmospheres. \$500,000 equity investment is being sought to assist in funding the improvement, development, and marketing of its products internationally.

699 OILFIELD CONSTRUCTION

Based in Central Alberta, this oilfield construction company has operated since 1977 and has current sales of \$3.5 million. The company specializes in the construction and maintenance of natural gas plants, oil batteries, small diameter pipelines. It also has an electrical division. The company wishes to capitalize on an expected upsurge in activity projected for their area. Equity of \$500,000 is required to increase working capital.

702 FLAT-PROOF BICYCLE TIRES

Based in Calgary, this four-year-old company manufactures and markets a bicycle tire which is totally puncture-proof, can never lose air, has no valve stem, requires no maintenance and provides a soft, air-cushioned ride. The company is interested in sourcing \$1 million of investment capital to expand its operation and take the project to the next level. The company is interested in investors, a joint venture and/or technology transfer with a licensing agreement from parties capable of manufacturing the product.

707 HIGH-TECH SLUDGE WASTE PROCESS

Based in Edmonton this new company has the manufacturing rights for a technology which dries sludge and which costs a fraction of existing processes. Sludge from virtually any source can be effectively dried so that other revenue sources can be generated from the by-products. The technology is used in Europe and the equipment is presently being commercially manufactured in West Germany. Equity of \$5 million is required to expand into manufacturing, leasing and sales.

711 **SNOWBOARD MANUFACTURING**

This five-year-old Calgary based company designs and manufactures snowboards. The company is unique because it is one of the few North American firms capable of producing volumes of snowboards. The product is unique because it is produced in Canada using the latest technology adapted from European ski and snowboard manufacturers. Due to vigorous market growth and a need for supply in the marketplace, the company seeks \$250,000 in equity capital for the purpose of increasing its market share.

717 **MANUFACTURER OF HYDRAULIC PUMP JACKS**

This Calgary based company has been in operation since 1986 and is now ready to produce a revolutionary hydraulic pump jack for the worldwide oil pump market. This artificial pumping system incorporates an advanced electronic and electrical system, complete with a computer-based monitoring control unbeatable on any competitive pumping systems. The company seeks \$500,000 in equity capital for its manufacturing and marketing plans.

718 **PORTABLE WASTE COMPACTORS**

Over the last three years this Calgary based company has developed a high-pressure, portable waste compactor capable of compacting waste to as little as 1/15 of its original volume, thus enabling the hauling costs to be reduced accordingly. The units are suitable for construction, camp or commercial sites and have a unique liquid reservoir to accommodate waste that contains

liquids. The recent environmental concerns have greatly broadened the market for these units. Equity capital of \$250,000 is required for manufacturing and distribution.

719 **PORTABLE GOLF DRIVING RANGE**

This Edmonton based company has been manufacturing "Portable Electronic Golf Driving Ranges" in Edmonton since 1987. These products enable an individual to practice, test and measure their golf swing without having to go to a driving range. One model is portable and designed for home use; the second product is a coin-operated vending unit for commercial use. Equity of up to \$1.5 million is required for production moulds and marketing.

725 **HIGH-VOLUME/ HIGH-G-FORCE CENTRIFUGE**

Based in Calgary, this five-year-old company manufactures and rents high-volume, high-g-force centrifuges for use on drilling rigs. The company is seeking \$500,000 equity capital to expand the present fleet. Investor participation will be considered.

726 **COGENERATION EQUIPMENT**

This newly-formed Calgary based company plans to market energy efficient equipment and services. The company seeks start-up capital to begin extensive marketing and sales of equipment manufactured in Western Europe which is environmentally sound and energy efficient. Equity capital of \$500,000 is being sought.

2 HIGH-TECH PLASTIC INJECTION MOULDING

Based in Edmonton on its own five acres site with approximately 6,000 square feet of office and productions space, this company has been operating for seven years. The company is involved in the production of conductive plastics and injection blow moulding. They wish to start producing 11 sizes of pharmaceutical bottles to compete in a \$24 million per year Canadian market. Equity of up to \$3.5 million is being sought.

88 COMPUTERIZED LAND MAPPING

Based in Calgary, this company has created the first electronic land mapping system in the world. Map generation accounts for over \$7 million per year being spent by oil and gas firms. The founder has over 35 years in the land business and several key personnel are in place, each having many years in their respective fields. Strong response has been received from potential business users. Installations are expected to begin in 1990 and system copy rights have been acquired. Equity capital of \$220,000 is being sought.

560 SPECIALTY RETAIL STORE

This four-year-old Edmonton based company has been selling upscale and unique products, not normally found in Canada, for four years. The store offers innovative, high quality products including: electronics, communication products, health and fitness products, special travel packages, recreation and novelty items. The company now wishes to enter into the Calgary market. Equity of \$200,000 is required.

565 MUSICAL ADVERTISING IMAGE PRODUCTION

This Edmonton based company has been operating in Edmonton for 12 years. The company designs and produces musical image jingles, radio commercials, television commercials, industrial videos, audio-visual presentations and training materials. The company has developed a high-quality original music advertising catalogue which can be resold many times by the purchaser. Equity of \$250,000 is required to market the catalogue.

574 MINING MINERALS

Based in Edmonton for two years, this venture is an active mineral mining and manufacturing company. The company extracts precious minerals, garnet, magnetite and rough silica from large sand deposits in northeastern Alberta. The objective for the company is to mine silica deposits and market the minerals as specialty products for filters, sand blasting, and the manufacture of fibreglass components. Equity of \$200,000 is being sought.

591 MANUFACTURING - UNIQUE DOOR FRAME

This Calgary company intends to manufacture and continue the sales of a unique, quality door frame system with features never before obtainable in wood. It was originally imported into Alberta from Denmark. The company has acquired all the specialized equipment from the former manufacturer. Equity capital of up to \$750,000 is being sought for this project which has a proven market and strong earnings potential.

594 APPLICATION SOFTWARE

This computer company has been in operation in Edmonton for one year. They have developed a software package targeted for a specific industry. The company wishes to complete the development of the working prototype and to market the product nationally. Equity of \$250,000 is required to complete the project.

606 GAS WELL DRILLING

This junior gas company located south of Edmonton owns three sections of land, two of which are on the outskirts of a proven gas field currently in production. All necessary leases and licenses are in place and immediate gas markets are available should drilling prove successful. The project is set up as flow through shares, thus has attractive tax write-offs and grant money available to investors. An expected payout of eight months to 1 1/2 years is expected on an investment of \$150,000.

615 NEW GEOPHYSICAL PROCESSING TECHNIQUE

This eight-year-old, Calgary based company is specialized in mathematical and computer modelling. The company has developed geophysical programs which have been successfully tested on the most difficult seismic sections. The company is seeking active partners and an investment of approximately \$150,000 for marketing of geophysical services and software and the acquisition of hardware.

619 FULL SERVICE CROSS - COUNTRY/ALPINE SKI SHOP

Set at the foot of the Canadian Rockies this full-service ski rental business has been renting, selling and repairing all types of ski equipment for six years. The company caters primarily to in-bound ski tour groups who want their ski equipment pre-packaged. Their requirements are forwarded to the company via a computerized reservation system, and complete tailored ski packages are waiting for the skiers when they reach the Rockies. Equity of \$285,000 is required to maximize the market potential.

620 MANUFACTURING - CUSTOM PRINTED BAGS

This Lethbridge based company, established in 1982, manufactures polyethylene plastic film and markets it in the form of rolled tubing and sheeting, and various types of plastic bags, both printed and plain, coloured and clear. Markets served consist of industrial, agricultural, commercial, institutional, retail and governments. The owner is seeking to sell the operation and is asking \$1.5 million including inventory.

633 COMPUTER LEASING

This Edmonton based company has been operating in the computer sales business for two years. The company now wishes to enter into the computer leasing field. An enormous market demand has been identified by the company for computer leasing services, primarily by professional small businesses, associations and institutes. Equity capital of \$500,000 is required to acquire the needed capital equipment to service the total Western Canadian market.

637 **PATENTED BRIDGE SYSTEM**

This international company has based its operations out of Edmonton for eight years. They have successfully researched and developed a new bridge system which has cost savings over conventional bridges of up to 50%. To date 70 structures have been built in four countries. Equity of \$170,000 is required to expand sales.

640 **HIGH-TECH ADDITIONS FOR HOMES**

This new Edmonton based company proposes to build modular premanufactured home additions for consumer, commercial and recreational markets. The construction would involve modular post and beam structures with interchangeable roof, floor and wall systems. The company expects sales of \$22 million within four years. Equity capital of \$1.1 million is required to develop plant facilities.

650 **AIR CUSHION VEHICLES**

Based near Edmonton, this two-year-old company manufactures air cushion vehicles for industrial and recreation uses. Made from aluminium and magnesium alloys, these vehicles can carry payloads of up to 900 pounds over any type of terrain. The company is looking for an investor that can also bring either aeronautical engineering and/or plastic fabrication expertise to the operation. Equity of \$200,000 is also being sought for new model development.

658 **HIGH-TECH SHOPPING MALL MERCHANDISING**

This new Edmonton based company has developed a unique computerized advertising medium for retail/service businesses

in shopping malls. The computerized electronic display board provides shoppers with discount coupons which can be redeemed at the participating merchants shops. The board operates on a game show format. Equity of \$1.1 million is required to manufacture and sell the kiosk-systems in Canada and the U.S.A.

664 **HOCKEY GARMENT PRODUCT**

Based in Calgary, this three-year-old company manufactures a hockey garment that is unique to the sport. This product, which has a number of spin-off potentials, is being manufactured only in Calgary. Excellent potential is indicated for this product in the hockey and sporting goods industry. Equity capital of \$200,000 is being sought for new product development.

671 **HANDMADE PIES**

This four-year-old business is looking to expand into franchising. With an excellent reputation for producing the very best handmade pies, this federally-incorporated company has all franchise documents and trademarks in place. It requires \$421,000 to finance a pie restaurant in Calgary, Alberta, to be used as a model franchise outlet.

672 **COMMERCIAL AWNINGS COMPANY**

This Edmonton based company has been in operation for two years. The Company uses state-of-the-art, computer-assisted design techniques to produce awnings for commercial operations. The manufacturing technologies give them both costs and quality advantages over their competitors. Equity of \$100,000 is needed to expand within the Alberta market place.

680**ICE FISHING EQUIPMENT**

This new Edmonton based company plans to manufacture and distribute a line of ice fishing equipment. The line of products would allow the fisherman to fish in complete enclosed comfort while being able to monitor several other holes by means of tip-ups. The system is considerably advanced over competitors' products and a large market is projected. Equity of \$4.7 million is being sought.

692**COMPUTERIZED SERVICE AND GOODS DIRECTORY**

This new Calgary company will provide a new advertising concept for businesses to inform the buying public of their services or goods and for motivated consumers to quickly and easily locate a company that can satisfy their needs. Equity capital of \$200,000 is being sought to assist in the start-up costs of this business.

708**RESTAURANT INVESTMENT**

This Edmonton based company plans to start a restaurant chain in Alberta. The company will employ an existing franchise system which has been in operation for over 30 years and has 100 operating units. Initially two restaurants will be started with 100% financing and additional outlets will be financed from generated cash flow. Equity of \$800,000 is being sought.

715**COMPLEX MESH-FLAME AND EXPLOSION CONTROL**

Based in the Edmonton area, this new company has developed a complex composition of meshes that have demonstrated capabilities in ignition prevention and flame and explosion control. The meshes have wide industrial and common applications

with considerable advantages over competitive products. Market potential for these products is expected to exceed \$100 million within five to ten years. The company is seeking \$850,000 for a majority ownership or a joint venture partner for further research and development.

716**FOOD PROCESSING (EXOTIC CARIBBEAN) FOOD PRODUCTS**

Based in Edmonton this three-year-old company produces its own brands of spicy Caribbean foods and drinks. The four main product lines are: hot sauces, Jamaican patties, spicy garbanzo beans, and mango drink. The company primarily distributes its products through IGA but wishes to expand its markets into Safeway and Superstore. Equity of \$250,000 is required.

723**MARKETING & SERVICING OZONE SYSTEMS**

This new Calgary company intends to market, install and service ozone systems for the treatment of water and wastewater in such applications as cooling towers, swimming pools and municipal drinking water. Initially the product will be marketed in Alberta. An agreement has been reached with an established Canadian manufacturer to supply product and system designs. Equity capital of \$125,000 is required.

728**TRANSPORT ADMINISTRATION**

This new Edmonton based company will introduce a transport administration development that, with the introduction of a user friendly computer into the cab of the truck and improved cost effective management program, generates freight savings while improving the degree of quality and service that shippers currently enjoy, without adversely affecting the trucker's abilities and net revenues. Project only requires \$5 million to complete this venture.

REGISTRATION/RESPONSE FORM

Yes, I would like to participate in the **Investment Matching Service of Alberta**. I understand that this confidential, professional service is provided at no cost to potential investors and companies seeking investment capital.

- ☐ Please add my name to the mailing list for future volumes of the **Alberta Investment Opportunities Catalogue**.
- ☐ Please send me the brochure called: **Investment Matching Service of Alberta**.
- ☐ My company is seeking investment capital and I would like to be listed in the next **Alberta Investment Opportunities Catalogue**.
- ☐ I am searching for qualified investment opportunities.
- ☐ I am interested in specific investment opportunities.
Please refer my name to the following:

REFERENCE NUMBER:	DESCRIPTION:

COMPANY NAME

CONTACT PERSON NAME:

TITLE:

ADDRESS:

CITY: PROVINCE:

POSTAL CODE:

TELEPHONE BUS: RES:

FACSIMILE:

Mail or Fax this form to:

The Investment Matching Service of Alberta
Alberta Economic Development & Trade
12th Floor, Sterling Place
9940 - 106 Street
Edmonton, AB
T5K 2P6 Canada
Phone: (403) 422-6236
Fax: (403) 427-0487

